Eric Jones is a partner and member of the firm’s corporate and private equity groups. He represents private equity funds and their portfolio companies and other businesses in acquisitions, minority and joint venture investments and sale transactions. Transactions in which Eric has been involved have ranged in value from hundreds of thousands of dollars to over $1 billion and have encompassed a wide range of industries, including healthcare, manufacturing, industrial, automotive, services, retail and information technology. Eric also serves as outside general counsel for private equity portfolio companies and other businesses, advising them with respect to day-to-day general corporate matters. Working closely with attorneys in the tax, litigation, intellectual property, real estate, finance and healthcare groups, Eric also facilitates transactions and matters involving these practice areas.

Experience

Representative transactions (the vast majority of which involved private equity funds and their portfolio companies) which Mr. Jones has led or in which he has been significantly involved include:

Healthcare:

• Acquisition of a company that markets and sells personal emergency response, medication management and fall detection services and patient scheduling services.

• Acquisition of an anatomic pathology and hematopathology testing laboratory.

• Acquisition of a manufacturer and distributor of reclining medical chairs.

• Acquisition of a manufacturer of cranial orthotics for infants.

• Acquisition of a rehabilitative physical, occupational and speech therapy services provider.

• Acquisition of the assets of a company engaged in the provision of respiratory and durable medical equipment services.
• Acquisition of a manufacturer and distributor of blood clotting products.
• Acquisition of a provider of in-home respiratory services, enteral nutrition, infusion services and home medical equipment and supplies.
• Sale of an orthopaedic care and services center to a large hospital network.
• Sale of a manufacturer of consumer products used in therapy, rehabilitation, and wellness markets.
• Sale of an operator of a network of health care providers.
• Sale of a group purchasing organization focused on the customized mobility, respiratory and home health segments of the healthcare market.
• Sale of a medical laboratory services company.
• Several add-on acquisitions of companies that market and sell personal emergency response systems.

Manufacturing/Industrial:
• Sale of a Germany-based manufacturer of plastic and rubber processing equipment.
• Acquisition of a company that manufactures and sells heat, corrosion and abrasion resistant castings and machined components.
• Sale of a manufacturer of devices used in space and defense applications.
• Multiple acquisitions of air, gas and process filtration products manufacturers.
• Acquisition of a manufacturer of products used in the commercial foodservice industry.
• Acquisition of a manufacturer of systems and components used to operate gas-fueled cooking and heating appliances.
• Non-control investment in connection with an acquisition of a manufacturer of underground safety equipment.
• Non-control investment in a manufacturer of specialty power cords and connector cables.
• Acquisition of a manufacturer and distributor of clay products and related products and accessories.
• Acquisition of a manufacturer of amplifiers, antennas, and other cellular phone components.
• Minority investment in a jewelry manufacturer and retailer.

Automotive and Defense:
• Carveout sale of fuel pumps and water pumps divisions of a Tier 1 automotive supplier.
• Sale of automobile auto auction to publicly-traded company in the same industry.
• Acquisition of a manufacturer of parts and components used in the aerospace, military, industrial and communications markets.
• Sale of a manufacturer of devices used in space and defense applications.
• Acquisition of a majority interest in a Korea-based joint venture engaged in the production, marketing and sale of automotive parts.

• Several add-on acquisitions for a private equity-owned portfolio company that operates automobile auctions.

• Serve as outside general counsel to Tier 1 automotive parts manufacturer.

Services and Retail:

• Sale of a fire protection engineering and related life safety services company.

• Several add-on acquisitions of companies that market and sell fire detection and other security systems.

• Sale of an employment staffing services company.

• Acquisition by public company client of a group of related entities providing business compliance and corporate governance services.

• Acquisition of the assets of nine independent companies providing brokerage services in the food service industry.

• Sale of a commercial printing and related document processing services business.

• Acquisition of an international provider of information technology products and services to the retail industry.

• Acquisition of a human resources and benefits services provider and subsequent sale of the same company.

• Acquisition of a debt collection services business.

• Acquisition of the operator of a network of consumer credit repair services companies.

• Acquisition of a debt collections recovery management services company.

• Acquisition of an insurance brokerage company and several add-ons for this company.

• Acquisition of a company providing technology, engineering consulting services, and regulatory and policy support in the nuclear industry.

• Acquisition of multiple companies engaged in boring and drilling services for the telecommunications and oil and gas industries.

• Acquisition of a provider of information technology products, services and solutions to the retail industry.

• Minority investment in a Canadian company engaged in the provision of commercial real estate services.

• Minority investment in several upscale restaurants.

Honors

Michigan Super Lawyers, Recognized as a Rising Star, 2017-2019
Prior Employment

- Paul Hastings LLP, Associate, Chicago, IL, 2010-2013
- Greenberg Traurig LLP, Associate, Chicago, IL, 2009-2010