Our clients are both local and national, including for example, localities in California, Connecticut, Florida, Idaho, Illinois, Indiana, Kentucky, Michigan, Ohio, and Pennsylvania.

Honigman’s Health Care practice group is recognized nationally as a leader in health care law, as reflected by our numerous professional recognitions and publications, as well as the significant amount of leadership positions held by our attorneys in state and national health care organizations. We have a reputation for responsiveness, efficiency, and staffing each matter at the right level. In addition to handling hundreds of transactions, many of our health care attorneys have earned advanced degrees in medical, health administration, and business disciplines.

Our approach to legal services is first and foremost client focused. We pride ourselves on actively listening to our clients’ strategic business goals and concerns and collaborating with them to achieve the best business solutions as efficiently as possible. We monitor and analyze daily developments in the health care industry and share our insights with clients to enable them to make informed, timely, and compliant business decisions. We serve diverse organizations and individuals for whom health care is a core aspect of their business, both locally and nationally.

Our practice groups have the advantage of being part of a full-service law firm. By drawing upon our deep resources, our Health Care practice group attorneys are able to most effectively represent health care and health care-oriented clients in today’s highly complex business, organizational, and regulatory environments. We are able to handle the most complicated transactions and complex contracts, as well as more routine matters that all health systems face.

**HOSPITAL AND HEALTH SYSTEM CLIENTS**

- Academic medical centers
- Community hospitals
- Critical-access hospitals
- Long-term care hospitals
- Municipal hospitals
- Rural hospitals
- Specialty hospitals
- Multi-hospital systems

**PHYSICIAN CLIENTS**

- Multi-specialty group practices
- Physicians involved in intellectual property development and investment
Single-specialty group practices
University-affiliated faculty practice plans

OTHER PROVIDERS AND SUPPLIERS

Ambulatory surgery centers
Assisted living facilities
Clinical laboratories
Continuing Care Retirement Communities
Certified Registered Nurse Anesthetists (CRNA)
Durable medical equipment companies
Home health agencies
Homes for the aged
Hospices
Independent diagnostic testing facilities (IDTF)
Pharmacies (retail, compounding, and specialty)
Physical therapy clinics
Senior living facilities, across the continuum of care
Long-term care facilities
Urgent care centers

OTHER

Accountable care organizations
Clinically integrated networks
Data analytics companies
Drug and device manufacturers and distributors
HMOs, PPOs, and managed care plans
Population health management
Healthcare consultants

Representative Matters

• Advised clients in transactions across the country among any combination of nonprofit, for-profit, Catholic, acute care, critical access, municipal, and specialty hospitals; nursing homes; long-term care facilities; physician groups; and clinical labs and ancillary providers, including affiliations, mergers, acquisitions, divestitures, whole hospital leases, joint ventures, and joint operating agreements
• Assisted in establishing a new specialty hospital from corporate formation to application for tax-exempt status, certificate of need application, Medicare, and other payor enrollment and licensure
• Assisted health systems in connection with developing clinically integrated networks, hospital physician alignment, and ACO participation
• Assisted physician clients on intellectual property development and investment
• Assisted clients with the establishment and expansion of ownership in ambulatory surgery centers by hospitals, investor groups, and physicians, including corporate formation, state licensure, and Medicare enrollment
• Represented acute care, long-term care, and specialty hospitals, including cancer centers, municipal hospitals, and critical-access hospitals, in day-to-day operations, contracts, joint ventures, and other transactions

• Represented hospitals and health systems in nationwide Medicare payment appeals

• Appealed denial of substantive Medicare payments to hospitals for medical education

• Defended provider in connection with a major third-party payment audit

• Represented large and small health providers in bond financing transactions

• Responded to OIG and other government subpoenas and compliance investigations, *qui tam* actions, and discovery requests and effectively negotiated resolution

• Provided compliance advice on the Stark Law, Anti-Kickback, HIPAA, tax, human subjects research, and other regulatory matters

• Facilitated HIPAA compliance, including updates to Business Associate Agreements, Notice of Privacy Practices, Policies and Procedures, Risk Analysis, Breach Notification, and Enforcement Actions

• Advised small and large physician groups on employment contracts, affiliation, buy-ins, buy-outs, and participation in clinically integrated networks and ACOs

• Advised large physician group on strategic plans in response to health care reform initiatives

• Created research consortium consisting of more than a dozen community hospitals and negotiate research contracts between specialty hospitals, pharmaceutical companies, and government granting bodies

• Negotiated complex health information technology contracts implementations and outsourcing arrangements, including for electronic health records

• Counseled new medical school regarding clinical affiliations to ensure educational experiences for students

• Served as borrower’s counsel for healthcare systems in connection with bond financings where the proceeds are used to acquire another hospital or healthcare system or for other capital needs

• Represented healthcare clients in connection with their commercial loan agreements with lenders

• Established relationships with lenders interested in lending money to borrowers for healthcare ventures