



## Representative Securities Offerings

### INITIAL PUBLIC OFFERINGS

<p><b>\$180 million</b></p> <p>Sterling Bancorp, Inc.</p> <p>Initial Public Offering Common Stock</p>	<p><b>\$30 million</b></p> <p>Gemphire Therapeutics</p> <p>Initial Public Offering Common Stock</p>	<p><b>\$32.5 million</b></p> <p>Conifer Holdings Inc.</p> <p>Initial Public Offering Common Stock</p>	<p><b>\$199.3 million</b></p> <p>Diplomat</p> <p>Initial Public Offering Common Stock</p>
<p><b>\$120 million</b></p> <p>Foresee</p> <p>Initial Public Offering (company sold)</p>	<p><b>\$64 million</b></p> <p>Covisint</p> <p>Initial Public Offering Common Stock</p>		

### OTHER COMMON STOCK PUBLIC OFFERINGS

<p><b>\$9.2 million</b></p> <p>Sunshine Heart</p> <p>Common Stock, Preferred Stock and Warrants</p>	<p><b>\$12.5 million</b></p> <p>Gemphire Therapeutics</p> <p>Common Stock and Warrants</p>	<p><b>\$110 million</b></p> <p>Agree Realty Corporation</p> <p>Equity Offering</p>	<p><b>\$53 million</b></p> <p>Agree Realty Corporation</p> <p>Equity Offering</p>
<p><b>\$100 million</b></p> <p>NYSE-listed company</p> <p>At-The-Market Offering</p>	<p><b>\$285 million</b></p> <p>Diplomat</p> <p>Common Stock</p>	<p><b>\$73 million</b></p> <p>NYSE-listed company</p> <p>Common Stock</p>	<p><b>\$113.5 million</b></p> <p>Ramco Gershenson</p> <p>Common Stock</p>
<p><b>\$40 million</b></p> <p>Sunshine Heart</p> <p>At-The-Market Offering</p>	<p><b>\$71.55 million</b></p> <p>Ramco Gershenson</p> <p>Public Offering Common Stock</p>	<p><b>\$42.6 million</b></p> <p>Sunshine Heart</p> <p>Confidentially Marketed Public Offering</p>	<p><b>8 million shares</b></p> <p>Ramco Gershenson</p> <p>At-The-Market Offering</p>
<p><b>\$15.1 million</b></p> <p>Sunshine Heart</p> <p>Common Stock</p>	<p><b>\$125 million</b></p> <p>Ramco Gershenson</p> <p>Common Stock</p>	<p><b>\$48 million</b></p> <p>Gentherm</p> <p>Common Stock Selling Shareholders</p>	<p><b>\$24 million</b></p> <p>Sunshine Heart</p> <p>Common Stock Equity Line</p>
<p><b>\$102 million</b></p> <p>Taubman</p> <p>Common Stock Selling Shareholders</p>	<p><b>\$78 million</b></p> <p>Ramco Gershenson</p> <p>Common Stock</p>	<p><b>\$219 million</b></p> <p>Taubman</p> <p>Common Stock</p>	<p><b>\$77 million</b></p> <p>Ramco Gershenson</p> <p>Common Stock</p>
<p><b>\$81 million</b></p> <p>Gentherm</p> <p>Common Stock</p>	<p><b>3 million shares</b></p> <p>Ramco Gershenson</p> <p>At-The-Market Offering</p>	<p><b>\$114 million</b></p> <p>Taubman</p> <p>Common Stock</p>	<p><b>\$200 million</b></p> <p>Agree Realty Corporation</p> <p>At-The-Market Offering</p>
<p><b>\$108 million</b></p> <p>Agree Realty Corporation</p> <p>Equity Offering</p>	<p><b>\$41.25 million</b></p> <p>Shiloh Industries, Inc.</p> <p>Common Stock</p>	<p><b>\$65 million</b></p> <p>Vince Holding Corp.*</p> <p>Rights Offering with Backstop Commitment *Represented independent directors</p> <p>Common Stock</p>	

### PREFERRED STOCK PUBLIC OFFERINGS

<p><b>\$3.8 million</b></p> <p>Sunshine Heart</p> <p>Preferred Stock and Warrants</p>	<p><b>\$3.5 million</b></p> <p>Sunshine Heart</p> <p>Preferred Stock and Warrants</p>	<p><b>\$170 million</b></p> <p>Taubman</p> <p>Preferred Stock</p>	<p><b>\$193 million</b></p> <p>Taubman</p> <p>Preferred Stock</p>
<p><b>\$100 million</b></p> <p>Ramco Gershenson</p> <p>Preferred Stock</p>	<p><b>\$70 million</b></p> <p>Gentherm</p> <p>Preferred Stock</p>		

### 144A AND OTHER PUBLIC DEBT OFFERINGS

<p><b>\$1.01 billion</b></p> <p>Quicken Loans Inc.</p> <p>Rule 144A/Reg. S offering of 5.250% Senior Notes Due 2028</p>	<p><b>\$200 million</b></p> <p>Private Company</p> <p>Rule 144A/Reg S Offering Senior Notes due 2022</p>	<p><b>\$1.25 billion</b></p> <p>Quicken Loans</p> <p>Senior Note Offering</p>	<p><b>\$50 million</b></p> <p>NYSE-listed company</p> <p>Senior Unsecured Notes</p>
<p><b>\$100 million</b></p> <p>Ramco Gershenson</p> <p>Senior Unsecured Notes</p>	<p><b>\$100 million</b></p> <p>WOW!</p> <p>A/B Exchange Offer Notes and Guarantees</p>	<p><b>\$425 million</b></p> <p>Greentown Casino Hotel</p> <p>Second Priority Senior Secured Notes</p>	<p><b>\$1.02 million</b></p> <p>WOW!</p> <p>A/B Exchange Offer Notes and Guarantees</p>
<p><b>\$380 million</b></p> <p>Rock Gaming &amp; Caesar's Entertainment</p> <p>A44A/Reg S Offering</p>	<p><b>\$200 million</b></p> <p>AEP</p> <p>144A/Reg S Offering A/B Exchange Offer</p>	<p><b>\$275 million</b></p> <p>Private Company</p> <p>Rule 144A/Reg S Offering Senior Notes due 2019</p>	