# INSTITUTE ON MEDICARE AND MEDICAID PAYMENT ISSUES



March 22-24, 2006 • Marriott Waterfront Hotel

Dennis M. Barry, Esq. – Program Co-Chair Timothy P. Blanchard, Esq. – Program Co-Chair Robert L. Roth, Esq. Kathleen Scully-Hayes, Esq.





### Wednesday, March 22, 2006

7:00 am-5:45 pm

Registration and Information

8:00-9:30 am

Fundamentals of Medicare Parts A-D

Barry D. Alexander Linda A. Baumann James F. Flynn Margit Hunt Nahra

- General Introduction: History, sources of Medicare law, Program Administration and operation
- Medicare "101": Key concepts and terms in Medicare reimbursement and coverage and general eligibility criteria
- Medicare Part A: Specific eligibility criteria and benefits, provider types under Part A, certification and enrollment, reimbursement systems and changes arising out of the Medicare Modernization Act of 2003 (MMA)
- Medicare Part B: Specific eligibility criteria and benefits, supplier types, reimbursement systems, enrollment and changes arising out of MMA
- The Medicare A and B appeal process including recent changes
- Medicare Part C—the Medicare Advantage Program: Eligibility and enrollment, required and optional benefit packages, key issues for Medicare Advantage contractors, payment mechanisms and changes flowing out of MMA
- Part D—the new Drug Benefit: Eligibility and enrollment, basic benefit design, covered drugs, payment, contracting issues, marketing guidelines and challenges arising during the implementation of the new drug benefit
- II. 2005: The RAP Practice Group's Year in

**Review** (not repeated)

Jolee Hancock Bollinger

Michael R. Hess

Lester J. Perling

Andrew D. Ruskin

Eric Zimmerman

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 A comprehensive review of the major case law, administrative and JCAHO developments of 2005 affecting the

- regulation, accreditation and payment of healthcare providers
- How these developments may affect you and your clients in 2006
- Questions about these developments
- Guidance to conference attendees on which other conference sessions to attend for more detailed discussions

9:30-9:40 am

Coffee Break

9:40-11:10 am

- I. Fundamentals of Medicare Parts A-D (continued)
- III. CMS Outreach Session on Hospital and Physician Issues (not repeated)

Herbert B. Kuhn Elizabeth Richter

11:10-11:25 am

Coffee Break

#### **GENERAL SESSION**

11:25 am-12:25 pm

#### Welcome and Introduction

Anthea R. Daniels AHLA President-Elect Timothy P. Blanchard Program Co-Chair

#### **Keynote Address**

Theodore R. Marmor

12:25-1:45 pm

Lunch on your own or attend the Regulation, Accreditation, and Payment Practice Group Lunch sponsored by Wellspring Partners Ltd. and Wellspring Valuation Ltd.

(additional fee; limited attendance; pre-registration required - please see p. 23) Charles N. (Chip) Kahn President of the Federation of American Hospitals Washington, DC

#### **CONCURRENT SESSIONS**

1:45-3:15 pm Extended Sessions

- **A.** Fraud and Abuse Primer (not repeated) Robert G. Homchick
- Principal fraud and abuse regulations in the healthcare industry, including:



- Federal Physician Self-Referral (Stark Law)
- Civil Money Penalty Statute and OIG administrative sanctions
- Medicare/Medicaid Patient Protection Act
- Federal Anti-kickback Statute
- Federal False Claims Act

# B. Long Term Care Hospital Development and Payment Issues (not repeated)

Edward D. Kalman

Stephen M. Sullivan

- Facts of the long term care hospital universe at a time of increasing governmental concerns regarding the Medicare program
- In 1993 Medicare paid \$398 million to 105 LTCHs
  - As of January 2005, there are 350 LTCHs and Medicare payments are estimated at nearly \$3 billion for the 2006 LTCH PPS rate year
- MedPAC's recommendation is a comprehensive evaluation of LTCHs and the establishment of patient and facility-level criteria for LTCHs
- CMS's development of payment policies under the LTCH PPS
- Criteria required to be paid under LTCH PPS
  - LTCH regulatory overview
  - The August 11, 2004 Final Rule governing reimbursement for LTCH HwHs and satellites
- "Same Campus" definition impact on payment
  - The notice of proposed rulemaking for LTCH PPS fiscal year 2007
  - MedPac recommendations, RTI study of MedPac recommendations

#### C. Recent Developments in DGME and IME

Thomas W. Coons

Karen S. Fisher

Miechal Lefkowitz

- Payment Policy
  - Overview of DGME and IME methodologies
  - Redistribution of resident caps under § 422 of MMA
  - Clinical base year
  - Training in non-hospital sites
  - Practical issues in complying with nonhospital site rules

### D. Provider Based vs. Freestanding Entity

Thomas E. Dowdell Catherine T. Dunlay

- Provider-based status and its significance
- Provider-based status and the Medicare enrollment application
- Deciding whether or not to seek a formal provider-based status determination
- Overview of the provider-based requirements and obligations for both on-campus and offcampus entities
- Overview of the provider-based under arrangements, management contracts and joint venture principles
- Overview of the under arrangements coverage/payment conditions
- Application of the provider-based under arrangements, management contracts and joint venture principles
- 2005-2006 developments regarding interpretation and application of the providerbased requirements, obligations and principles
- Practice pointers for handling provider-based issues

# E. Part B and Part D: Drug Coverage and Payment Issues

Stuart Langbein Valerie Rinkle

- Description of Medicare Part B coverage of drugs and biologicals, including benefit categories and local and national coverage issues
- New drug payment methodologies in the hospital outpatient department setting and physician offices
- Unique challenges facing hospitals in reporting drug administration services
- What is a "covered Part D drug," what drugs are excluded from Part D, and Part B vs.
   Part D coverage issues
- Enrollee cost sharing and issues relating to true out-of-pocket expenses (TrOOP), including pharmaceutical assistance programs (PAPs)
- The impact of Part D on Medicare providers (e.g., hospitals, skilled nursing facilities)

#### F. Medicare DSH Adjustments

Amy L. Hunsberger Christopher L. Keough Molly Smith

- SSI data (MMA 951 Rule)
- SSI litigation update (if any)
- Charity care/Medicaid DSH days
- Waiver days
- Dual eligible days
- Post-Monmouth litigation update

#### 3:30-4:30 pm

# **G.** Medicaid Fundamentals (not repeated) Hemi D. Tewarson

- A historical perspective of Medicaid and how state Medicaid programs have evolved over the years
- Distinguishing characteristics of the Medicaid program including:
  - The entitlement nature of the program
  - Who may be eligible
  - What benefits are covered
  - Delivery systems utilized by states
  - Reimbursement and financing mechanisms
  - Recent developments related to the Medicaid program including the increased use of Section 1115 demonstration projects by states
- Considerations for Medicaid reform as a result of heightened scrutiny by the federal government, states and other stakeholders

#### H. PRRB Appeals (not repeated)

Lloyd A. Bookman Suzanne Cochran

# J. Prescription Dollars: Part D Payments and Payment Adjustments (not repeated)

Kenneth M. Bruntel Mark Newsom

- Part D payment and payment adjustments
- Direct subsidy payments
- Reinsurance subsidy payments
- Low Income subsidy payments
- Risk corridor payments
- Processes developed or planned by CMS for effecting the adjustments

 The multiple layers of reviews and audits that Part D Plans can expect

# K. Fraud and Abuse Issues for Hospitals and Physicians

Lewis Morris Richard P. Ward

- Ongoing enforcement initiatives and the OIG's Work Plan issues for 2006
- Recent developments in fraud and abuse law regarding hospitals, physicians and hospitalphysician relationships
- The use and interpretation of the False Claims Act as an enforcement tool by the U.S. Department of Justice
- The use of the Civil Money Penalty Act as an enforcement tool by the OIG
- Emerging areas of investigation and enforcement including medically unnecessary procedures

# L. Non-Hospital Imaging Independent Diagnostic Testing Facilities

Daniel H. Melvin

- The array of Medicare reimbursement issues that must be identified and resolved by attorneys representing freestanding and physician office-based imaging and other diagnostic testing facilities, including:
  - IDTF enrollment
  - IDTF vs. radiology practice
  - Ordering test rule
  - Physician supervision
  - Purchased diagnostic test rule
  - Reassignment and global billing
  - Stark Law application
  - Imaging collaboration models and the suspect contractual joint venture issue
  - A blend of lecture and hypotheticals designed to enable the health lawyer to spot and manage key issues





#### M. The National Provider Identifiers and What These Mean to Organizations and Individual Healthcare Providers

James M. Bossenmeyer Dennis K. Grindle Patricia M. Peyton

- The NPI final rule including key definitions, compliance dates, who is eligible for and/or required to obtain NPIs
- Application and assignment processes of NPIs
- The differences between applying for NPIs vs. enrollments in health plans
- The latest on Medicare's policy for use of NPIs including enumeration requirements, Medicare's NPI claims processing transition plans, etc.

#### 4:45-5:45 pm

#### N. Medicaid Litigation Update

(not repeated)

Mark H. Gallant

Jane Perkins

- Medicaid access to court decisions from the previous year
- Important substantive decisions on Medicaid services and eligibility
- State of the law regarding suits to enforce Title XIX
- Cases pertaining to suits challenging Medicaid "waiver" programs
- Issues germane to provider suits against Medicaid managed care organizations

# O. Medicare/Medicaid/Commercial Insurance Reimbursement Issues Affecting Healthcare Transactions: Navigating the Paperwork Quagmire to Get Paid (not repeated)

Anthea R. Daniels Louise M. Joy

- Initial license and Medicare filings
- Change of Ownership (CHOW) filings
- Fast tracking a survey and survey options
- Dealing with JCAHO and other accreditation hodies
- Structuring the deal to acquire or not acquire the provider numbers
- State Medicaid issues
- Transitional billing agreements

### P. Hospital Inpatient PPS Update

Marc Hartstein Larry A. Oday

- Area wage index issues
- Disproportionate share adjustment
- DRG weighting and recalibration
- Update to standardized amount
- New technology
- Regulatory update

#### Q. Medicare Litigation Update

John R. Hellow Susan Maxson Lyons

- Survey of recent Medicare case law developments, including PPS and cost reimbursement, DSH, medical education, certification, coordination of benefits/MSP, Medicare Part D implementation issues and government overpayment recovery actions
- In-depth review of the most significant recent Medicare decisions
- Discussion of trends in cases from both the private and government perspectives
- Analysis of recent procedural issues including subject matter jurisdiction, reopening challenges and late NPR appeals

#### K. Fraud and Abuse Issues for Hospitals and Physicians (repeat)

#### M. The National Provider Identifiers and What These Mean to Organizations and Individual Healthcare Providers (repeat)

#### 6:45-9:30 pm

# Reception at National Aquarium sponsored by KPMG LLP

(attendees, faculty, children and registered spouses and guests welcome)

Jumping jellyfish! Leaping lizards! Diving dolphins! Don't hide your enthusiasm for The National Aquarium in Baltimore. Housing more than 10,500 creatures, the Baltimore Aquarium exhibits—in their naturalistic habitats—such beings as stingrays, small sharks, sea turtles, bullfrogs, phytoplankton, monkeys, sloths, iguanas, and puffins.

### Program Agenda

Don't miss the new Animal Planet Australia: Wild Extremes exhibit. The highly-anticipated new exhibit depicts amazing stories of survival in an extreme environment. The highly adaptive animals in wild Australia have survived over millions of years in a land of drought, fire, and flood. Australia has a higher percentage of endemic animals than any other continent on earth, meaning that many of its species are not naturally found outside the country. These animals – living creatures that are as close to prehistoric as can be found on earth – developed over millions of years in solitude.

### Thursday, March 23, 2006

7:00 am-5:15 pm

Registration and Information

7:00-8:15 am

# Continental Breakfast sponsored by KPMG LLP

(attendees, faculty, children, and registered spouses and guests welcome)

7:15-8:15 am

# Public Interest Session: After the Catastrophe: Disaster Relief for Hospitals

Elizabeth Weeks

- Existing financial burdens on hospital emergency departments and expected impact of demand surge
- New pressures on "first responder" hospitals under post-9/11 preparedness legislation
- Inadequacy of existing payment approaches and Katrina response for healthcare disaster response
- Four previous government programs providing financial support for industries or individuals
- Proposed disaster relief plan for hospitals, based on four models

#### CONCURRENT SESSIONS

8:15-9:45 am Extended Sessions

# R. Hospital Outpatient PPS (not repeated) James L. Hart Valerie Rinkle

- Separately payable OPPS drugs, ASP and cost paid drugs and radiopharmaceuticals
- Drug administration coding and billing complexities for hospitals
- Recent OPPS Transmittals including observation, immunoglobulin
- Other 2006 updates

#### S. Workshop on PRRB Practice Issues

(not repeated) Keith D. Barber Lloyd A. Bookman Paul Crofton Bernard M. Talbert

- Alternate hearing types, pre-hearing conferences, and mediation as case management tools
- Discovery disputes with CMS in PRRB cases
- Status of proposed PRRB Regulations
- Jurisdiction on hospital and sub-unit I/PPPS exemption declassification disputes

#### T. Advanced Stark

S. Craig Holden Kevin G. McAnaney

- Physician recruitment
- Gainsharing arrangements
- Malpractice subsidies
- "Same building/shared equipment" arrangements
- Subsidization of ePrescribing and eHealth technology
- Non-compliant arrangements

#### U. New Technology Coverage and Payment

Thomas A. Ault Carolyn J. McElroy Steve E. Phurrough

- Essentials for Medicare payment
- National coverage determination process
- Evidence requirements for national coverage
- Types of national coverage
- Medicare requirements for coverage and payment of new technology
- Off-label coverage



- Coverage with evidence development
- National vs. local coverage
- DRG add-on for new technology
- OPPS pass-through payment
- Payment for new technology in the physician office
- Fraud and abuse considerations for the use and application of medical technology

#### C. Recent Developments in DGME and IME (repeat)

# D. Provider Based vs. Freestanding Entity (repeat)

10:00-11:00 am

#### V. Medicaid Drug Rebate Regulatory and Enforcement Developments

(not repeated) Virginia Gibson Jesse A. Witten

- Recent developments in the Medicaid Drug Rebate Program
- Tricky issues in price reporting
- Medicaid drug rebate dispute resolution program
- Recent enforcement actions

# W. Home Healthcare PPS and Hospice Developments (not repeated)

Denise C. Bonn William A. Dombi

- DEFRA 2005 payment effects
- Regulatory payment changes for 2006 PPS reforms
- Retroactive HHPPS claims adjustments M0175 update
- Program safeguard contractors- heightened claims review
- Proposed hospice COP's

#### X. Medicare Bad Debt

Jon P. Neustadter

- Requirements to properly claim bad debt
- Reasonable and consistent collection efforts/120 Day Rule
- Documentation issues
- Issues surrounding writing off bad debt and the waiver of copayment and deductible

#### Y. Exclusions: Repayments and Denials

Dane W. Cutler Cynthia F. Wisner

- How many lists do you need to check?
- How often do you need to check?
- What do you need to do if someone is on one of the lists?
- Do you have to do more checking if you get NIH or research grants?
- Why can't you bill for the service if you didn't know the physician who ordered the test was excluded?
- What is the impact on billing of suspensions, appeals and non-final actions?
- Do you have to repay if a physician's license lapses?
- Can an excluded provider perform nonpatient care services?
- What is a proposed exclusion?

### Z. Non-Physician Practitioner Issues

Paul W. Kim

- The non-physician practitioners whose services are separately reimbursable by Medicare
- Each practitioner's qualifications for enrollment and conditions of billing
- Detect when payment for practitioner services is permitted in addition to facility fees
- Structure compliant arrangements with nonphysician practitioners

# AA. Legal Ethics: Ethical Realities of Provider Contracts

Michael L. Silhol Robert A. Wade

- Legal vs. ethical obligations
- Tax-exempt vs. for-profit issues
- Anti-kickback and Stark compliance vs. ethical considerations
- Loss financial transactions are they legal and ethical?
- Application of ethical and religious directives on provider contracting
- Case studies
  - Real estate
  - Physician employment
  - Medical directorship
  - Physician recruitment

11:15 am-12:15 pm

# BB. Primer on Coding Issues for Payment Lawyers (not repeated)

Terence Johnson

- History and usage of medical coding
- The basics of CPT coding
- The basics of ICD-9-CM coding
- Governmental coding guidelines
- Putting it all together

# CC. Form 855 Requirements and New Initiatives (not repeated)

James M. Bossenmeyer Thomas D. Vaughn

- Overview of CMS 855 enrollment forms (effective November 2001)
- Proposed rule to require all existing Medicare providers to file CMS 855 forms every 3 years
- New Medicare enrollment procedures
- Specific questions and instructions in CMS 855 forms
- Pros and cons of a buyer accepting a seller's Medicare provider agreements, including discussion of recent case law

#### DD. The Deficit Reduction Act and Beyond: A Review of Medicare and Medicaid-Related Legislation in 2005 and the Forecast for 2006

Eric Zimmerman

- The Deficit Reduction Act projects to save more than \$13 billion from changes in Medicare and Medicaid
- The major Medicare and Medicaid changes included in the bill, including those that would affect hospitals, physicians, home health agencies and other healthcare providers and payors
- Projection of which Medicare and Medicaid programs and providers are likely to be targets for further congressional consideration and manipulation in 2006

# EE. Repayments and Disclosures: Whether, Which, When, How and How Much

Thomas S. Crane Robert L. Roth

When is repayment appropriate; when is disclosure not voluntary

- Which agency do you report a voluntary disclosure/repayment to and what do you report
- How far back do you go/how far back can the government go – administrative finality vs. government recovery rights
- How well is the voluntary disclosure process working – a report from the Fraud and Abuse Practice Group Voluntary Disclosure Task Force

#### FF. ABNs in Theory and in Practice

Audrey T. Andrews
Timothy P. Blanchard

- Limitation of liability theory
- ABN concepts and implementation
- Case studies regarding ABN situations

#### Q. Medicare Litigation Update (repeat)

12:15-1:35 pm

#### Lunch on your own or attend the In-House Counsel Practice Group Luncheon (Additional fee; limited attendance; pre-

(Additional fee; limited attendance; preregistration required-please see p. 23)

#### Making Healthcare Facilities Accommodating for the Disabled

Mark Derry, President Eastlake Derry & Associates Morgantown, WV

#### **CONCURRENT SESSIONS**

1:45-2:45 pm

#### GG. Medicare Part C Issues for Providers

(not repeated)

Gary Scott Davis

Donald G. Kosin, Jr.

- Challenges to providers under Medicare Advantage
- Knowing who you are contracting with: The various types of Medicare Advantage plans
- Health plan payment and bidding process under the Medicare Advantage Program
- What does CMS require in your participating provider agreement
- Provider related requirements in the contract between CMS and the MA contractors
- Provider marketing of Medicare Advantage Plans



### Program Agenda

#### HH. PRRB Jurisdiction (not repeated)

Michael W. Harty Kenneth R. Marcus

- Primer on PRRB procedure and jurisdiction
- Frequently recurring issues
- Significant recent decisions

#### JJ. The CERT Program: How CMS Measures Improper Payments in Fee-for-Service Medicare

Melanie K. Combs Jill Nicolaisen

- Background
- Goals
- Findings from November 2005 Improper Medicare FFS Payments Report
- Corrective actions to reduce improper payments

# KK. New Rules for Medicare Claims Appeals David Cade

James P. Kelly

- New rules and new decision makers for appeals of Part A and Part B Claims
- Achievements and challenges during the new unified appeals start-up period
- Qualified Independent Contractor (QIC) Appeals (formerly "fair hearings")
  - New rules on early submission of evidence
- ALJ Hearings
  - Video conference hearings how to make them work
  - New adversarial procedures
- Medicare Appeals Council proceedings
- Federal Court
- Advanced techniques
  - Solving evidence timing submission problems
  - Discovery
- Delaying recoupment

#### X. Medicare Bad Debt (repeat)

# Y. Exclusions: Repayments and Denials (repeat)

3:00-4:00 pm

#### LL. Recovery Audit Contractors

(not repeated)
Kathy Reep

### $\pmb{\mathsf{MM}} \; \pmb{\mathsf{Medicaid}} \; \pmb{\mathsf{Hot}} \; \pmb{\mathsf{Topics}} \; (\mathsf{not} \; \mathsf{repeated})$

Clayton J. Nix

- Transition enrollment and claims issues for the Dual Eligible Beneficiaries under Medicare Part D
- State and Federal issues related to the Medicare Part D "clawback" provision
- State Medicaid safety-net measures to fill in Part D gaps (both transitional and longer term)
- Recent developments in Medicaid pharmacy reimbursement, including federal upper limits, AMP, drug rebates and recent fraud settlements in this area

#### NN. Charges – Effect of Discounts on Medicare Payment

Dennis M. Barry

- What does the "uniformity of charges" requirement really mean?
- What rules govern discounts for indigent patients?
- What are the implications of discounts offered to uninsured patients who do not demonstrate financial need, international patients, cosmetic surgery patients or patients who are "out of plan"?
- Will discounts affect Medicare payments based on the lesser of the fee schedule amount or the actual charge?
- Impact that OIG's proposed "substantially in excess" rule could have on Medicare payment and compliance obligations

#### OO. New Developments for DME, Prosthetics, Orthotics and Supplies

Seth H. Lundy

- Recent changes and upcoming developments regarding durable medical equipment, including:
  - New Quality Standards
  - National Supplier Clearinghouse and enrollment issues
  - Prepayment and postpayment reviews
  - Medical documentation issues, and use of physician orders and CMNs
  - Transition from the DMERCs to the MACs
  - Competitive bidding developments and timelines
  - Inherent reasonableness authority and its interaction with competitive bidding

- Part B covered drugs
- Developments in the appeals process

#### PP. Medical Necessity Denials, Policy Determinations and Appeals

Andrew Bloschichak Peter M. Kazon

# QQ. Medicare and Medicaid Payment Issues for Nursing Facilities

Joseph M. Lubarsky Laurence D. Wilson

- Overview and outlook for the nursing home economic and operational environment
- Issues raised by MedPac regarding payment for SNF services and FY07 rate recommendations
- Projections on RUGS refinement impact for Medicare SNFs
- Responses to the pressures of long term care on state Medicaid budgets
- Update on Medicare bad debt and Part B caps
- The latest research initiative related to updating RUG standard time measurements and analyzing resource use for Medicare, Medicaid and specialty populations
- CMS initiatives related to nursing home quality

4:15-5:15 pm

#### RR. 9,8,7,6 Countdown to ICD-10

(not repeated) Nancy L. Freeman Kimberly Stafford

- What is ICD-10?
- Who will be affected by ICD-10 and how?
- Why should providers begin their preparations now?
- Short term, intermediate and long term strategies for ICD-10 implementation

# SS. Wage Index and Urban Reclassification Update (not repeated)

Dale Baker

Carel T. Hedlund

Change in treatment of pension and deferred compensation

- Occupational mix
- Urban reclassifications and CSAs
- OIG audits
- Appeals and case update and more

#### TT. Clinical Research: Medicare Coverage, Payment and Compliance Issues

Gary W. Eiland

Holley Thames Lutz

- Medicare coverage rules governing investigational and experimental care
- Distinction between national and local coverage decisions
- Coverage issues associated with routine costs in clinical trials
- Billing for covered and non-covered charges
- Special coding issues associated with routine costs
- Differentiating between what is paid for under the research protocol and what is paid for by third party payors
- OIG draft compliance guidance for research facilities
- Research compliance risk areas
- Recent government investigations and settlements

# UU. Medicare Secondary Payer Issues – Regulatory and Litigation Update

Thomas E. Bartrum Barbara J. Wright

# KK. New Rules for Medicare Claims Appeals (repeat)

# PP. Medical Necessity Denials, Policy Determinations and Appeals (repeat)

5:15-6:30 pm

#### Reception at the Baltimore Marriott Waterfront Hotel sponsored by KPMG LLP

(attendees, faculty, children and registered spouses and guests welcome)



### Friday, March 24, 2006

7:00 am-3:45 pm

#### Registration and Information

7:00-8:00 am

# Continental Breakfast sponsored by KPMG LLP

(attendees, faculty, children and registered spouses and guests welcome)

#### **CONCURRENT SESSIONS**

8:00-9:30 am Extended Sessions

# VV. Medicaid DSH, UPL and Other Supplemental Payments (not repeated)

Thomas R. Barker

James E. Gjerset

Charles A. Luband

- Medicaid Disproportionate Share Hospital (DSH) payments
- Other supplemental Medicaid payments (including payments using the UPLs)
- New Medicaid waiver payment mechanisms (SNCPs and LIPs)
- Medicaid financing (IGTs, CPEs, provider taxes and other)
- Litigation
- Federal policy interests

### WW.Recent Changes Relating to Billing Medicare for Consultations (Advanced)

(not repeated)
Hugh E. Aaron

- Recent changes relating the definitions of "consultation" and "transfer of care"
- Consultations ordered/furnished by nonphysician practitioners
- The demise of the follow-up consultation concept
- The demise of the confirmatory consultation concept
- Intra-practice consultations
- Treatment furnished in conjunction with a consultation
- Consultations for preoperative clearance

# E. Part B and Part D: Drug Coverage and Payment Issues (repeat)

- F. Medicare DSH Adjustments (repeat)
- T. Advanced Stark (repeat)
- U. New Technology Coverage and Payment (repeat)

9:45-10:45 am

#### XX. Primer on Researching Medicare and Medicaid Issues: Sources and Techniques (not repeated)

Dinetia M. Newman

- Overview of research source materials
- Electronic research materials including CMS databases, AHLA materials and other commercial sources
- Process for researching health law issues
- Researching tips for more effective, efficient research

#### YY. Medicare Certified Transplant Centers: Reimbursement and Risks

(not repeated)

Julie Quinn

Mark Simonson

- Organ acquisition services and activities (general)
  - Regulatory definition of reasonable costs related to organ acquisition
  - Differentiating organ acquisition from other transplant related services
- Organ acquisition costs and reimbursements
  - Detailed discussion of the cost report cost finding formula
  - Allowable pre-transplant related services
  - Costs related to harvesting of organs
  - Differences between live donors and cadaver donors
  - Treatment of revenue for organs sold
- Observations from OIG investigations of transplant centers
- Process for Establishment of Kidney SAC and Histocompatibility Rates
  - Cost report process for organ procurement organizations and histocompatibility laboratories
  - How to locate the Medicare approved rate for kidney acquisition and histocompatibility tests

### Program Agenda

- Organ donation breakthrough collaborative
  - Responsibilities of the CTC
  - Responsibilities of the OPO
  - Cost reporting for collaborative expenses
- ZZ. Medicare Physician Reimbursement Issues: Through the Stark Looking Glass and More (Advanced)

Alice G. Gosfield

- An analysis of Medicare physician reimbursement issues in Stark
- Incident to what's in; what's out; the new CMS positions and productivity
- In office ancillary services supervision Who can and who goes on the claim?
- The reimbursement effects of adding new product lines through shared facilities
- Reassignment the liberalizations, group practice, teleradiology
- So nuclear is DHS What does it mean?
- DD. The Deficit Reduction Act and Beyond: A Review of Medicare and Medicaid-Related Legislation in 2005 and the Forecast for 2006 (repeat)
- EE. Repayments and Disclosures: Whether, Which, When, How and How Much (repeat)
- QQ. Medicare and Medicaid Payment Issues for Nursing Facilities (repeat)

11:00 am-12:00 noon

**AAA** Receivables Financing (not repeated)

Hector Calzada

Ronald L. Wisor, Jr.

- A review of current market conditions for Medicare receivables financing
- How receivables financing arrangements are structured from the lender's perspective
- Business and legal considerations for the provider
- Ensuring compliance with the Medicare reassignment rule
- Giving legal opinions on receivables financing transactions

BBB. Personal and Criminal Liability for Medicare Overpayments (not repeated) Daniel S. Reinberg

Judith A. Waltz

- Piercing the corporate veil
- Successor liability for debts and fraud
- Director/officer responsibility
- Asset forfeitures
- Criminal liability for failure to disclose overpayments
- JJ. The CERT Program: How CMS Measures Improper Payments in Fee-for-Service (repeat)
- NN. Charges Effect of Discounts on Medicare Payment (repeat)
- OO. New Developments for DME, Prosthetics, Orthotics and Supplies (repeat)
- ZZ. Medicare Physician Reimbursement Issues: Through the Stark Looking Glass and More (Advanced) (repeat)

12:00 noon–1:00 pm Lunch on your own

#### **CONCURRENT SESSIONS**

1:00-2:00 pm

- L. Non-Hospital Imaging Independent Diagnostic Testing Facilities (repeat)
- P. Hospital Inpatient PPS Update (repeat)
- AA. Legal Ethics: Ethical Realities of Provider Contracts (repeat)
- TT. Clinical Research: Medicare Coverage,
  Payment and Compliance Issues (repeat)

2:15-3:15 pm

- Z. Non-Physician Practitioner Issues (repeat)
- FF. ABNs in Theory and in Practice (repeat)
- UU. Medicare Secondary Payer Issues Regulatory and Litigation Update (repeat)

Adjournment



### PROGRAM FACUITY

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# Program at a Glance

# Wednesday, March 22, 2006

7:00 am- 5:45 pm	Registration and Information								
8:00– 9:30 am	I. Fundamer	ntals of Medica	re Parts A-D	II. 2005: The RAP Practice Group's Year in Review (not repeated)					
		Alexander Baumann Flynn Nahra			Bollinger Hess Perling Ruskin Zimmerman				
9:30– 9:40 am	Coffee Break								
9:40– 11:10 am	I. Fundame	ntals of Medicar (continued)	re Parts A-D	III. CMS Outreach Session on Hospital and Physician Issues (not repeated)					
		Alexander Baumann Flynn Nahra		Kuhn Richter					
11:10– 11:25 am	Coffee Break								
11:25 am– 12:25 pm									
	Keynote Address  Marmor								
12:25– 1:45 pm	Lunch on your own or attend the Regulation, Accreditation, and Payment Practice Group Lunch (additional fee; limited attendance; pre-registration required-see p. 23)								
1:45– 3:15 pm Extended Sessions	A. Fraud and Abuse Primer (not repeated)	B. Long Term Care Hospital Development and Payment Issues	C. Recent Developments in DGME and IME	D. Provider Based vs. Freestanding Entity	E. Part B and Part D: Drug Coverage and Payment Issues	F. Medicare DSH Adjustments			
	Homchick	(not repeated)  Kalmon Sullivan	Coons Fisher Lefkowitz	Dowdell Dunlay	Langbein Rinkle	Hunsberger Keough Smith			
3:30– 4:30 pm	G. Medicaid Fundamentals (not repeated)	H. PRRB Appeals (not repeated)	J. Prescription Dollars: Part D Payments and Payment Adjustments (not repeated)	K. Fraud and Abuse Issues for Hospitals and Physicians	L. Non- Hospital Imaging Independent Diagnostic Testing Facilities	M. The National Provider Identifiers and What These Mean to Organizations and Individua Healthcare Providers			
	Tewarson	Bookman Cochran	Bruntel Newsom	Morris Ward	Melvin	Bossenmeyer Grindle Peyton			

# PROGRAM AT A GLANCE

### Wednesday, March 22, 2006 (continued)

4:45– 5:45 pm	N. Medicaid Litigation Update (not repeated)	O. Medicare/ Medicaid/ Commercial Insurance Reimburse- ment Issues Affecting Healthcare Transactions (not repeated)	P. Hospital Inpatient PPS Update	Q. Medicare Litigation Update	K. Fraud and Abuse Issues for Hospitals and Physicians (repeat)	M. The National Provider Identifiers and What These Mean to Organizations and Individual Healthcare Providers (repeat)	
	Gallant Perkins	Daniels Joy	Hartstein Oday	Hellow Lyons	Morris Ward	Bossenmeyer Grindle Peyton	
6:45– 9:30 pm	Reception at National Aquarium sponsored by KPMG LLP (attendees, faculty, children and registered spouses and guests welcome)						

### Thursday, March 23, 2006

7:00 am- 5:15 pm	Registration and Information						
7:00– 8:15 am	Continental Breakfast sponsored by KPMG LLP (attendees, faculty, children, and registered spouses and guests welcome)  7:15–8:15 am Public Interest Session After the Catastrophe: Disaster Relief for Hospitals  Weeks						
8:15- 9:45 am Extended Sessions	R. Hospital Outpatient PPS (not repeated)  Hart Rinkle	S. Workshop on PRRB Practice Issues (not repeated) Barber Bookman Crofton Talbert	T. Advanced Stark Holden McAnaney	U. New Technology Coverage and Payment  Ault McElroy Phurrough	C. Recent Developments in DGME and IME (repeat)  Coons Fisher Lefkowitz	D. Provider Based vs. Freestanding Entity (repeat)  Dowdell Dunlay	
10:00– 11:00 am	V. Medicaid Drug Rebate Regulatory and Enforcement Developments (not repeated)	W. Home Healthcare PPS and Hospice Developments (not repeated)	X. Medicare Bad Debt	Y. Exclusions: Repayments and Denials	Z. Non- Physician Practitioner Issues	AA. Legal Ethics: Ethical Realities of Provider Contracts	
	Witten	Dombi	Neustadter	Wisner	Kim	Wade	



# Program at a Glance

# Thursday, March 23, 2006 (continued)

11:15 am– 12:15 pm	BB. Primer on Coding Issues for Payment Lawyers (not repeated)	CC. Form 855 Requirements and New Initiatives (not repeated)	DD. The Deficit Reduction Act and Beyond	EE. Repayments and Disclosures: Whether, Which, When, How and How Much	FF. ABNs in Theory and in Practice	Q. Medicare Litigation Update (repeat)
	Johnson	Bossenmeyer Vaughn	Zimmerman	Crane Roth	Andrews Blanchard	Hellow Lyons
12:15– 1:35 pm				ouse Counsel Pr pre-registration		
1:45– 2:45 pm	GG. Medicare Part C Issues for Providers (not repeated)	HH. PRRB Jurisdiction (not repeated)	JJ. The CERT Program: How CMS Measures Improper Payments in Fee-for- Service	KK. New Rules for Medicare Claims Appeals	X. Medicare Bad Debt (repeat)	Y. Exclusions: Repayments and Denials (repeat)
	Davis Kosin	Harty Marcus	Combs Nicolaisen	Cade Kelly	Neustadter	Cutler Wisner
3:00– 4:00 pm	LL. Recovery Audit Contractors (not repeated)	MM. Medicaid Hot Topics (not repeated)	NN. Charges  - Effect of Discounts on Medicare Payment	OO. New Develop- ments for DME, Prosthetics, Orthotics and Supplies	PP. Medical Necessity Denials, Policy Determin- ations and Appeals	QQ. Medicare and Medicaid Payment Issues for Nursing Facilities
	Reep	Nix	Barry	Lundy	Kazon	Wilson
4:15– 5:15 pm	RR. 9,8,7,6 Countdown to ICD-10 (not repeated)	SS. Wage Index and Urban Reclassifi- cation Update (not repeated)	TT. Clinical Research: Medicare Coverage, Payment and Compliance Issues	UU. Medicare Secondary Payer Issues – Regulatory and Litigation Update	KK. New Rules for Medicare Claims Appeals (repeat)	PP. Medical Necessity Denials, Policy Determin- ations and Appeals (repeat)
	Freeman Stafford	Baker Hedlund	Eiland Lutz	Bartrum Wright	Cade Kelly	Bloschichak Kazon
5:15– 6:30 pm	Reception at the Baltimore Marriott Waterfront Hotel sponsored by KPMG LLP (attendees, faculty, children and registered spouses and guests welcome)					

# PROGRAM AT A GLANCE

# Friday, March 24, 2006

7:00 am- 3:45 pm	Registration and Information							
7:00– 8:00 am	Continental Breakfast sponsored by KPMG LLP (attendees, faculty, children, and registered spouses and guests welcome)							
8:00– 9:30 am Extended Sessions	VV. Medicaid DSH, UPL and Other Supplemental Payments (not repeated)	Cha Relati Bill Medic Consul	Recent nges ing to ing are for tations nced)	E. Part B and Part D: Drug Coverage and Payment Issues (repeat)	F. Medicare DSH Adjustments (repeat)	St	vanced ark peat)	U. New Technology Coverage and Payment (repeat)
	Barker Gjerset Luband	(not re	peated) ron	Langbein Rinkle	Hunsberger Keough Smith		lden naney	Ault McElroy Phurrough
9:45– 10:45 am	XX. Primer on Researching Medicare and Medicaid Issues: Sources and Techniques (not repeated)	YY. Medicare Certified Transplant Centers: Reimburse- ment and Risks (not repeated)		ZZ. Medicare Physician Reimburse- ment Issues: Through the Stark Looking Glass and More (Advanced)	DD. The Deficit Reduction Act and Beyond (repeat)	EE. Repayments and Disclosures: Whether, Which, When, How and How Much (repeat)		QQ. Medicare and Medicaid Payment Issues for Nursing Facilities (repeat)
	Newman	Qu Simo		Gosfield	Zimmerman		ane oth	Lubarsky Wilson
11:00 am- 12:00 noon	AAA. Receivables Financing (not repeated)	BBB. Personal and Criminal Liability for Medicare Overpayments (not repeated)		JJ. The CERT Program: How CMS Measures Improper Payments in Fee-for-Service (repeat)	NN. Charges – Effect of Discounts on Medicare Payment (repeat)	for D Prostl	oments OME, netics, ics and olies	ZZ. Medicare Physician Reimbursement Issues: Through the Stark Looking Glass and More (Advanced) (repeat)
	Calzada Wisor	Reint Wa		Combs Nicolaisen	Barry	Lur	ndy	Gosfield
12:00 noon- 1:00 pm				Lunch on y	our own			
1:00– 2:00 pm			pital Inpatient PS Update (repeat)	Ethical Realin	Ethical Realities of Medicare Corrects Payment a		inical Research: icare Coverage, nent and Com- ce Issues (repeat)	
	Melvin H		Hartstein Oday	Silhol Wade			Eiland Lutz	
2:15– 3:15 pm	Z. Non-Physician Practitioner Issues (repeat)		FF. ABNs in Theory and in Practice (repeat)		UU. Medicare Secondary Payer Issues – Regulatory and Litigation Update (repeat)		gulatory and	
	Kim			Andrews Blanchard		Bartrum Wright		



# Hotel Reservation Form American Health Lawyers Association

### INSTITUTE ON MEDICARE AND MEDICAID PAYMENT ISSUES

March 22-24, 2006

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Dates: March 22-24, 2006

Place: Baltimore Marriott Waterfront Hotel

700 Aliceanna Street Baltimore, MD 21202

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